

<sup>66</sup>Arthritis knee sleeve helps give me total support and is so comfortable to wear all day.<sup>99</sup>

1111



IMAK Compression products are specifically designed to help reduce swelling, improve circulation and provide warmth to affected areas.

## **PRODUCT LINEUP**

Active Gloves	Arthritis Elbow Sleeve
Arthritis Gloves	Arthritis Knee Sleeve
Arthritis Socks	Arthritis Thumb
Arthritis Wrist Sleeve	Eye Pillow
Shin Sleeve	



# What is your Arthritis I.Q.?





**Arthritis Gloves** 

#### **Arthritis Gloves**

- · Helps relieve Arthritis
- Provides mild compression
- Open fingertips allow freedom to feel, touch and grip
- Cotton material allows skin to breathe and keeps hands dry
- Comfortable to use all day

nt	Measure width at knuckles
XSmall	up to 2¾"
Small	up to 31/8"
Medium	up to 31/2"
Large	up to 4"
XLarge	over 4"
	XSmall Small Medium Large









Polybag packaging

ArthritisGlovesandActiveGlovesaredesignedfor easeofapplicationandalldaywear,IMAKArthritis GloveshaveearnedtheArthritisFoundation'sEase of Use Commendation.

A20325

#### **Arthritis Gloves - Black**

- · Helps relieve Arthritis
- · Provides mild compression
- Open fingertips allow freedom to feel, touch and grip
- Cotton material allows skin to breathe and keeps hands dry
- · Comfortable to use all day and night Measure width at knuckles A20323 Small up to 31/8" A20324 Medium up to 31/2"

up to 4"



Large



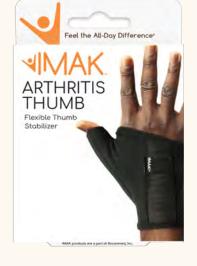
#### **Active Gloves**

- Provides mild compression
- Open fingertips allow freedom
- to feel, touch and grip • Cotton material allows skin to breathe
- and keeps hands dry
- Comfortable to use all day and night
- Anti-slip design on fingers and palm provides excellent grip

Measure width	1
at knuckles	

A20185	Small	up to 31/8"
A20186	Medium	up to 3½"
A20187	Large	up to 4"





U.S. Patent No. 7,645,250

#### Arthritis Thumb - Flexible Thumb Stabilizer

- Mild compression provides warmth, which may help prevent and relieve thumb pain
- Turns inside out to fit either hand
- Vented for enhanced breathability and comfort

		Measure width at knuckles
A20178	Small	up to 31/8"
A20179	Medium	up to 31/2"
A20180	Large	up to 4"







#### **Arthritis Socks**

- Provides mild compression to help control swelling
- Cotton material allows skin to breathe and keeps feet dry
- Comfortable all day and night
- Sold in pairs

		Men's Shoe Size	Women's Shoe Size
A20190	Small	5 - 7	6 - 8
A20191	Medium	7.5 - 9.5	8.5 - 11.5
A20192	Large	10 - 14	12 - 15.5
$\frown$	$\frown$	$\frown$	







U.S. Patent No. 7,601,168



#### Eye Pillow

- · Soothes tired & puffy eyes
- · Provides cooling relief
- Blocks out light
- Washable for easy care

#### A30131 One size



#### Shin Sleeve

- · Provides compression while supporting lower leg muscles and tissue
- Effective treatment of inflammation and pain associated with stress on lower leg
- · Lightweight and easy to pull onto lower leg Calf Circumference

51054	Small	12 - 14"
51055	Medium	14 - 15"
51056	Large	15 - 16½"
51057	XLarge	16½ - 19"









#### **Arthritis Elbow Sleeve**

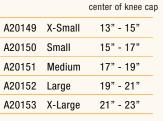
- May help increase circulation
- Mild compression provides warmth
- May reduce pain to promote healing
- Tri-band technology holds sleeve securely in place and helps prevent rolling
- Designed for all-day comfort and performance

		Measure at middle of bicep
A20155	Small	8" - 11"
A20156	Medium	11" - 13"
A20157	Large	13" - 16"
	Compression	Circulation

#### **Arthritis Knee Sleeve**

- May help increase circulation
- · Mild compression provides warmth
- May reduce pain to promote healing
- Tri-band technology holds sleeve securely in place and helps prevent rolling
- Designed for all-day comfort and performance





Measure 4" above







#### **Arthritis Wrist Sleeve**

- · May help relieve arthritis and joint swelling
- Mild compression provides warmth
- May help with neuropathy and poor circulation
- Designed for all-day comfort and performance
- Turns inside out for reversibility

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		Measure width at knuckles
A20130	Small	up to 31/8"
A20131	Medium	up to 3½"
A20132	Large	up to 4"
Pain relief	Compression	Reversible



# AK Retail Portfolio



# OUR HISTORY

Physician and surgeon Ivan E. Brown, Sr. launched Brown Manufacturing in 1965 after receiving a U.S. Patent for his invention, the Plastalume® Finger Splint. When sales of this new product increased, Dr. Brown moved operations from a workroom in his basement to a small building behind his residence. Under the leadership of Ivan's son, Ivan E. Brown, Jr., the company continued to expand. The SEAL-TIGHT® Cast and Bandage Protector, introduced in 1989, was instrumental in the evolution of Brownmed, as the product's success resulted in considerable sales and employment growth – and the need for increased manufacturing space.

A lot of things have changed since Brownmed produced the first aluminum/foam finger splint more than 50 years ago – but one thing remains the same, and that's Brownmed's mission: Improving Life is Our Passion.

Today, Brownmed employs more than 70 people and manufactures and sells more than 130 different products to a worldwide market. Exports contribute approximately 20% of sales and Brownmed has distribution relationships in 130 countries. Brownmed has been awarded 24 patents and has 11 pending with the United States Patent Office. Brownmed has 25 registered trademarks.









## 1982 A new era began.

Dr. Brown passed away. His three sons took over management of the company.



**1985** Recognized with the **Iowa Small Business Exporter of the Year Award.** 

1987

The company licensed the technology for **SEAL-TIGHT.** 





**1989** The company star

The company started manufacturing **SEAL-TIGHT** cast and bandage protectors.

### 1990

The company expanded to a **6,000 sq. ft building** and employed ten people.

### 1964

In his basement workroom, Ivan E. Brown, MD invented the Plastalume finger splint.

## 1965

Dr. Brown founded Brown Manufacturing and earned a patent for Plastalume.

**1967** Dr. Brown expanded to a **2000 sq. ft building** in the backyard of his residence.



### 1993

A new upper extremity line, Steady Grip, was released.



## 1994 Ivan E. Brown became CEO.

The Steady Step lower extremity line was introduced.



## 1997

A new location and expansion, this time to **30.000 sa. ft.** Credited with the Governor's Export Award



### 1998 Brown assembled a

**Board of Directors** 



## 1999

Polar Ice cold therapy line introduced.

# r F

# 2003

The company earned the **CE Marking** for entire product selection.



## 2004

The acquisition of Soft Stride orthotics from M-PACT.



## 2008

Credited with the Governor's Excellence Award and listed on the **Inc. 5000**.



## 2009

Plantar fasciitis line rebranded under Nice Stretch banner.

## 2010



The company acquired IMAK Products Corp. and received the **Ease of Use Commendation** for three products from the Arthritis Foundation.



















## 2013

Brownmed launched **Intellinetix** and joined Inc. 5000 Honor

**Roll.** making the list of America's fastest growing companies for the fifth time.

## 2014

Added 51,000 sq. ft. to manufacturing facility in Spirit Lake, IA and acquired NüRoo **Products Corp.** 

## 2016

Brownmed acquires Joslin Arm Slings

## 2016

Brownmed celebrates its 50th year as a family-owned manufacturer of medical device products.

## 2017

Kylia Garver became President marking a transition to the third generation of family leadership.

2018 Brownmed launches

Spark Kinetic Sleeves. 2018

Brownmed executive office moves into a new space.

## 2019

Brownmed launches Body Furnace, adding the first app-controlled device to product portfolio.

# 2020

Brownmed manufactured and distributed more than 1 million units of lifesaving PPE during coronavirus pandemic.

# ABOUT US



## OUR MISSION

At Brownmed, we believe you should be able to do what you love, no matter what. We believe pain causes road blocks that diminish your enthusiasm for life. We believe we can eliminate road blocks so you can get back to what drives you. We create products that are comfortable, well made and uncomplicated.

Improving life is our passion.



## CERTIFICATIONS

### **CE Declaration of Conformity**

The CE Marking allows Brownmed to trade its products freely within the European Union.

### Certificate to Foreign Government

The Certificate to Foreign Government is a United States Food and Drug Administration document which indicates that products manufactured by Brownmed are subject to the jurisdiction of the FDA.

### **ISO Certification**

ISO Certification ensures the Brownmed meets international standards for quality in its manufacturing processes.

### Ease-of-Use Commendation

This seal of approval from The Arthritis Foundation indicates that a product is easy to use by those with arthritis.

# ABOUT US



## GREEN INITIATIVES

### **Operating Mindfully**

Brownmed's manufacturing facility is nestled within the lowa Great Lakes. In fact, it is less than five miles away from one of only three blue water lakes in the world, West Lake Okoboji. This area is home to more than 500 animal species and we have nearly 20,000 Public Wildlife Acres. Respect for and preservation of the environment is ingrained in our culture at Brownmed.

#### Our actions - the building and grounds:

We've transitioned to geothermal energy. This eliminated the need for all natural gas for heating. In addition, all air conditioning is provided by geothermal. Lighting is provided by high efficiency fluorescent bulbs that we recycle through an approved Universal Waste Management Company. We voluntarily requested a facility-wide waste management and environmental compliance survey by the lowa Waste Reduction Center (2005). The lawn sprinkler system is supplied with water from a water retention pond fed by runoff from our roof and parking lot drains.

#### Our actions – manufacturing processes:

Zoned lighting system and skylights maximize energy efficiency. All used oil is recycled through a used oil recycler. All scrap vinyl and aluminum is recycled.

#### Our actions – packaging and shipping:

IMAK Compression, IMAK RSI and IMAK Ergo display boxes are made from 75% recycled pulp.

IMAK Compression, IMAK RSI and IMAK Ergo inner and outer cartons are made from 100% recycled pulp. Recycled paper is used for packing fill material. Customers are invoiced electronically to reduce paper use.

#### Our actions - recycling:

All cardboard generated in the plant is recycled. All batteries are recycled the ergoBeads found in many of our IMAK Compression, IMAK RSI and IMAK Ergo products are 100% recyclable.

## INTRODUCING R BRANDS



Moisture Protection for Casts, Bandages Wounds and more



Ergonomic Comfort for the Digital World





Supporting Kangaroo Care and Skin-to-Skin Contact





**Dynamic Vibration Therapy Products** 



Stretch-to-Fit Armslings





Cold Therapy for Post-Surgical Rehabilitation and Other Injuries



The Best in Splinting Technology



Make Walking Easier and More Comfortable



Flexible Foot Orthotics



